

Minutes
Golf Course & Conference Committee
Olympia Hills Golf Course & Event Center
12900 Mount Olympus
Universal City, TX 78148
16 March 2020

1. CALL TO ORDER At 5:00pm by Chairman

2. QUORUM CHECK by Secretary

Present:

- Robert Barnhardt
- Lawrence Cardinal
- Candace Moore, Chair
- Lester Kiel
- George L. Bourne
- James Watson
- Charles Consla

Guests:

- Golf Course Operations Manager – Sal Garcia
- Food and Beverage Manager – Katie Rein
- Kim Turner – Universal City Manager

3. NEW BUSINESS

- Approve Minutes of meeting of 17 February 2020
 - Motion to approve by Larry Cardinal
 - Motion to approve seconded by Jim Watson
 - Approved by voice vote
- Comments from Kim Turner, City Manager
 - The Committee would like to thank our City Manager, Kim Turner, for joining our Committee meeting and sharing her perspective on the Olympia Hills Golf and Conference Center operations, goals and objectives.
 - Kim indicated that she and Golf and Food and Beverage Managers had set a number of goals to improve operations this year, and we discussed ways the Committee can focus our attention to support those goals.

- Kim informed the Committee that the City is in the process of hiring a new Assistant Finance Director, who will have a major focus on the financial operations of the Golf and Conference Center, which she expects to significantly improve visibility into the revenue and expense of operations throughout the year.
- Kim indicated that she plans to meet quarterly with the Committee going forward, and the Committee looks forward to continuing this strong relationship with the City Manager.

- Golf Course Update - Golf Course Operations Manager
 - Sal Garcia, the General Manager, updated the Committee on the operational performance of the Golf Course.
 - The golf course had 2182 rounds of golf for February, an increase of 541 over Feb 2019 and a 13% increase over the February 5-year average.
 - For the fiscal year 2020, the course has had 11379 rounds, up 2895 rounds over the same period in 2019, and a 15% increase over the 5-year average for October – February period.
 - The course has benefited from both better weather than last year and the excellent promotion the course gets from the new relationship with GolfNow.
 - Sal reported that the Head for the Hills Scramble on March 8th was a big success with 56 players.
 - Sal also discussed the steps the course has taken to protect staff and patrons from the Covid-19 Virus.

- Food & Beverage Update - F&B Manager
 - Katie Rein reported of Food and Beverage operations.
 - Painting and re-modeling in the conference center is complete and looks really nice.
 - Katie reported that with the announced closure of The Republic golf course, she is working hard to solicit wedding business that is looking for an alternative wedding venue with the closure of The Republic's event center.
 - Katie also reported that Thursday Happy Hour has been cancelled until the Covid-19 Virus crisis is over, but that the bar will remain open to golf patrons provide they consume purchases on the patio.

- Member Items - Group Discussion/Concerns/Ideas (None discussed).

4. OLD BUSINESS
- Discussion of Current Projects (None discussed).

5. ADJOURNMENT
Next meeting will be determined at a later date, since all Universal City Committee Meetings have been cancelled until further notice by City Council.

Meeting adjourned at 5:40 PM, 16 March 2020.

Bob Barnhardt
Secretary, Olympia Hills Golf and Conference Center Committee